

# Company Profile.



Member of  
INTEGRAL INTERNATIONAL®  
YOUR GLOBAL ADVANTAGE





“

We take the perspective of our clients and go a step closer.

KGRN is a reliable partner to support bigger dreams and higher value of our clients”



**GOPU RAMA NAIDU**, FCA, ACCA, CPA  
( FOUNDER & MANAGING PARTNER )

**KGRN CHARTERED ACCOUNTANTS**

**BOARD MEMBER** - INTEGRA INTERNATIONAL, EMEA REGION.

**BOARD MEMBER** - DUBAI ACCOUNTANTS GROUP, CHAMBER OF COMMERCE, U.A.E.

**MEMBER** - FINANCIAL RESTRUCTURING COMMITTEE EXPERT PANEL, MINISTRY OF FINANCE, U.A.E.



## Table Of Content

<b>01</b>		Who we are & Team KGRN
<b>02</b>		Value Proposition
<b>03</b>		KGRN Services
<b>04</b>		Audit and Assurance
<b>05</b>		Accounting
<b>06</b>		Value Added Tax
<b>07</b>		Corporate Tax
<b>08</b>		Deal Advisory
<b>09</b>		Advisory- Risk Consulting
<b>10</b>		Advisory- Management Consulting
<b>11</b>		Advisory – ESR Consulting
<b>12</b>		Advisory – ICV Consulting
<b>13</b>		Authorities & Banks Listed
<b>14</b>		Our Trusted Partners
<b>15</b>		Contact

# We Add Value To Your Business

KGRN Chartered Accountants founded in September 2007 provides services of auditing, accounting, tax and financial advisory. We are an independent member of Integra International, United Kingdom, an international network of firms providing accounts and audit, tax planning and compliance and business consulting services. Integra International has a presence in more than 70 countries. KGRN Chartered Accountants is one of the leading member firms of the network.

Our client base varies from large multinational conglomerates to small and medium companies in the private sector. With proactive approach we offer valued services to our customers in the realm of audit, assurance, tax, cost management etc. to enable them to manage their operations and finances in an efficient manner.

- 17 Years
- 140+ Countries Covered
- 25K Businesses Served
- 100+ Employee



**Who We Are...**

# Our Kgrn Team

We the KGRN Team-building exercises allow colleagues to learn more about one another, both professionally and personally. Gaining insights into interests and hobbies can help team members build stronger connections and rapport with one another.

- 14 Qualified Chartered Accountants
- 20 Accountants
- 20 Admin, HR & Support Staffs
- 04 Senior Partners

**GOPU RAMA NAIDU, FCA, ACCA, CPA**  
( FOUNDER & MANAGING PARTNER )



**OMAR ALI RAEISI**  
DIRECTOR - ICV



**RAVI THANKI, CA**  
DIRECTOR - AUDIT & ASSURANCE



**VINEETH, CA**  
DIRECTOR - ACCOUNTING SERVICES



**AMJAD RUHEED, CA**  
MANAGER - AUDIT & ASSURANCE



**PADMINI SAHOO, CA**  
DEPUTY MANAGER  
ACCOUNTS & TAXATION



**PALANI KORRAPATI, CA**  
DEPUTY MANAGER  
AUDIT



**AMAR DEEP SINGHAL**  
CHARTERED ACCOUNTANT



**DINESH RAMANATHAN**  
CONSULTING PARTNER  
ADVISORY SERVICE



**NIVETHA, CA**  
ASST MANAGER - AUDIT



**HANIYA RASHEED, CA**  
ASST MANAGER  
AUDIT & ASSURANCE



**FIRTOUS FATIMA, CA**  
ASST MANAGER  
AUDIT & TAXATION



**SALMAN RAIN, CA**  
ASSOCIATE II - ACCOUNTS  
& TAXATION



**PRAVEEN, CA**  
ASSOCIATE II - AUDIT



**MAHALAKSMI, CA**  
ASSOCIATE II - ACCOUNTS  
& TAXATION



**SUMAN, CA**  
ASSOCIATE II  
AUDIT & ACCOUNTS



**SUSAN, CA**  
ASSOCIATE II  
AUDIT & ASSURANCE



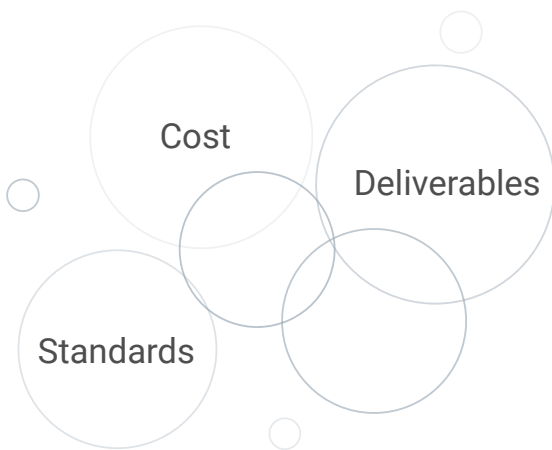
# Value Proposition

KGRN Chartered Accountants objectives is to be best in the industry by adding value to customers in everything we do. We use our industry knowledge to unleash clients value.

Our role is to add value to our customers and to serve what they need to enhance their business.

KGRN provides Audit, Accounting, Tax, Consulting and Advisory services delivering a consistent set of financial and accounting capabilities based on years of industry knowledge.

**We believe you should select KGRN for the following reasons to provide the services you seek:**



- > Strong regional player for more than 17 years.
- > Standard of our resources.
- > In-depth understanding of your business and industry.
- > Our tailor-made deliverables
- > Global and local insights
- > Value for money and cost-effective solutions

**Our Purpose:** “ Empowering Clients Through World Class Service ”



## KGRN Services

Every company needs to define a clear line of command for efficient operation. Employees must have well-defined job descriptions so that their tasks do not overlap and create confusion. Every company needs to define a clear line of command for efficient operation. We provide different kinds of services such as Audit, Accounting, ICV, VAT etc...

- **Audit**  
Financial Statements Audit Other Assurance Services.
- **Accounting**  
Outsourced Accounting
- **Tax**  
V.A.T, Corporate Tax
- **Advisory**  
Deal Advisory, Risk Consulting, Management Consulting, ESR Consulting, ICV Consulting.

## Audit And Assurance

Our focus is to understand the client in terms of the nature and scale of the business, the industry, risks and opportunities.

KGRN's approach rests on the pillars of integrity, quality and independence. We have put in place an efficient audit process to assess financial information effectively. It enables our professionals to understand the unique elements of the business, its culture, the industry it operates in, and identify competitive pressures and the inherent risks associated with it.

## Financial Audit

We at KGRN believes that independent auditors perform a vital role, acting as trusted intermediaries between the providers of business information and the users of that information. In the wake of the economic crises and scandals in the past few years, stakeholders expect more transparency, which we provide by changing the way we operate, understanding their requirements and adopting new processes that enable us to make audit more relevant and raise the bar on quality.

## Other Assurance Services

Other assurance and attestation reporting include financial reviews, internal controls review, agreed upon procedures etc. Organizations have realized that financial statements alone do not adequately communicate opportunities and business risks. KGRN's nonfinancial assurance services help organizations learn how to define, capture and report on non-financial indicators. This helps them find new ways to safeguard their reputation, build trust among their stakeholders and ultimately improve their corporate performance. Furthermore, organizations require and can benefit from assurance that goes beyond the traditional external audit. As auditors, we can apply the same skills, rigor and robust challenge to many areas of clients' businesses that can be quantified and measured.

Independent and objective assurance on financial and non-financial information, transactions and processes adds credibility to an organization's disclosure or reporting of information, particularly when such disclosure or reporting is not required by any law or regulation.

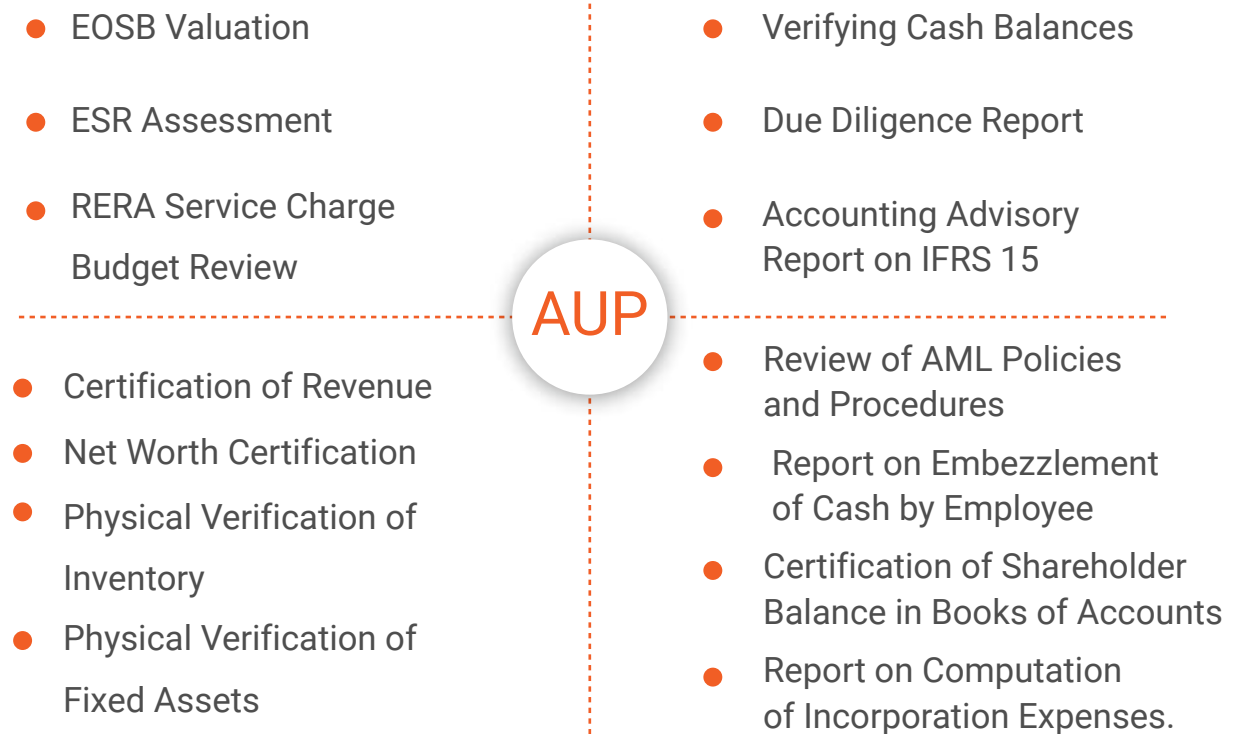
## Agreed Upon Procedures

Agreed Upon Procedures (AUP) is an engagement to perform certain procedures concerning individual items of financial data. For example, accounts payable, accounts receivable, purchases from related parties or even a complete set of financial statements.

The objective of the AUP engagement is to carry out procedures of an audit nature to which the auditor and the Entity and any appropriate third parties have agreed and to report on the factual findings

After performing of agreed procedures, a report on factual findings including conclusion will be issued.

## We undertake the following AUP engagements:

- 
- EOSB Valuation
  - ESR Assessment
  - RERA Service Charge Budget Review
  - Verifying Cash Balances
  - Due Diligence Report
  - Accounting Advisory Report on IFRS 15
  - Certification of Revenue
  - Net Worth Certification
  - Physical Verification of Inventory
  - Physical Verification of Fixed Assets
  - Review of AML Policies and Procedures
  - Report on Embezzlement of Cash by Employee
  - Certification of Shareholder Balance in Books of Accounts
  - Report on Computation of Incorporation Expenses.

# Accounting

KGRN has been providing outsourced accounting services for many years and is extremely qualified to effectively communicate your organization's financial condition and performance. With years of experience working with various accounting ERP softwares, KGRN has a deep pool of knowledge, experience, and niched expertise.

Our staff members are highly experienced in accounting services, with many being professionally qualified accountants. Whether the services include preparing a month-end close, budget-to-actual reports, or creating best practices—we at KGRN understand the importance of financial transparency. Regulatory compliance and the challenges of a shifting economy continually raise questions that can only be answered by qualified, trusted professionals.

## Our Range of Specialized Services Includes:

1. Creating chart of accounts as per company structure & management requirement.
2. Setting up procedures to make sure the financials are recorded accurately.
3. Recording of monthly transaction including sales, expenses, bank entries, etc...
4. Booking of monthly entries including depreciation, accrual, prepaid expenses etc. before closing the books of accounts.
5. Preparing and verifying balance sheet as of the cut-off date approved by the management.
6. Evaluation of financial statements.
7. MIS reports as per management request (aging report, cost center analysis, revenue and cost trend analysis).

Kgrn Offers **Cloud Based Online Accounting Services** To Help The Startups To Reduce Their Cost And Empower Them To Achieve Their Business Goals.

# Tax Value Added Tax

KGRN comprises of highly qualified professionals with extensive local and international experience in tax services.

Our team of professionals, with over 100 years of combined experience in UAE tax law and regulations, is dedicated to providing quality service to clients.

With our expertise in offering valuable VAT consultancy services, we strive to eliminate VAT compliance burden by giving you transparency and understanding of the ever-changing tax regulations, thereby helping in improving your compliance risk management and your cash flow.

## Our range of services includes:

- VAT Registration
- TAX Agent Services
- Guidance with Tax Invoice
- VAT Accounting
- VAT filing
- VAT Amendment
- Filing re consideration form for VAT penalties
- VAT Deregistration
- VAT Audit

# Corporate Tax

The Ministry of Finance has announced the introduction of a 9% federal corporate tax in UAE on business profits with a threshold of AED 375,000. This comes into effect from the financial year beginning on or after 1st June 2023.

The KGRN team has advised several businesses in planning and structuring their transactions based on global tax practices, corporate tax doctrines, and the country's local tax laws.

KGRN's tax experts are well informed and understand the nuances of laws and regulations, and the importance of industry knowledge.

## Our range of services includes;

- Impact Assessment
- Implementation
- Tax planning
- International Taxation Advice
- Transfer pricing
- Registration
- Return filing
- Advice on DTAA Benefits

## Deal Advisory

KGRN's approach rests on the pillars of integrity, quality and independence. We have put in place an efficient process to assess financial information effectively. It enables our professionals to understand the unique elements of the business, its culture, the industry it operates in, and identify competitive pressures and the inherent risks associated with it.

## Buying a business

The path to an acquisition is marked by several crossroads and involves a host of questions and considerations. From identifying target markets, technologies, products and potential targets to running an efficient process, we can help you move forward with confidence and realize maximum value.

### **Integrated services across the transaction lifecycle:**

- Deal strategy Option identification Evaluation
- Deal execution Pre-close
- Value realization

## Selling a business

Securing the best value for a divestiture is a complex process that involves gaining a more objective view of your company and a more nuanced understanding of the current market conditions, as well as divining the agendas of the buyers seated across from you, KGRN can support you through every phase of the lifecycle, from identifying potential buyers and creating a competitive bidding environment to helping enhance the value of your retained business.

### **Integrated services across the transaction lifecycle;**

- Portfolio strategy
- Exit options Prepare for exit Deal execution Pre-close
- Post-close

# Advisory Risk Consulting

KGRN's Advisory Risk Consulting professionals help organizations transform risk into enduring competitive advantage while addressing their most complex business issues and integrating risk into strategies. We provide practical ideas and informed risk perspectives, tailored to the clients' circumstances.

## Accounting Advisory Services (AAS)

We help our clients on a range of important matters that have significant accounting ramifications.

### Our key service offerings include:

- IFRS Conversion and Accounting Change Services.
- Fixed assets management solutions Financial Reporting Process Advisory (Accounting Policies & Procedures, Authority Matrix).
- Financial Reporting Support (Regulatory Accounting and Reporting, Accounting Co-Sourcing, Financial Reporting Outsourcing).
- Accounting Knowledge Management and Training Solutions.

## Internal Audit Risk & Compliance Services (IARCS)

We help clients to improve their internal control environment, governance and risk management.

### Our key service offerings are as follows:

- Internal Audit Co/Outsourcing, Establishing Internal Audit Functions Risk Assessment & Audit Planning ,Evaluating Internal Audit Departments, Corporate Governance Advisory, Enterprise Risk Management Governance,
- Regulatory Compliance and Inspection



# Advisory Management Consulting

Today, we know better than ever how interconnected we are in the global economy. Recent years have seen rapid changes in established and emerging markets, high levels of geopolitical risk affecting major economies and the continued impact of a financial crisis that rippled around the world. No matter what country they call home, today's businesses must operate in the wake of persistent and shifting global forces. From our experience, working with several organizations across the emirates – large and small, private and public – we know UAE enterprises and organizations are seeking greater value and new ways to transform in a rapidly changing environment and to realize new opportunities.

**KGRN's Management Consulting service lines include the following:**

## Strategy & Operations

Our Strategy & Operations function in the Marketing Consulting service line helps organizations develop efficient and effective operations in support of their strategic business objectives and financial goals. It empowers them to make the right business decisions that help improve the performance of their businesses and create business capabilities that meet and exceed the emerging requirements within the market.

## Financial Management

The finance function must be aligned with the business strategy and provide financial analysis and insight to support corporate decision making, while also meeting legal and regulatory requirements. Focused at helping to maximize the finance function's performance and increase its value to the business, we at KGRN provide a range of financial management services, from efficient finance operations to effective decision support, helping organizations to emerge as leaders in finance.

## IT Advisory

An effective, well-managed IT system is one of the most valuable business advantages an organization can secure. The right technology, properly implemented, appropriately managed and monitored, can lead to significant gains in growth and efficiency. It is essential to receive sound business advice to ensure technology risks are managed. For example, we know that IT is challenging to get right and expensive to get wrong not only in terms of the financial impact, but also in terms of lost efficiency and potential regulatory infringements.

## Company formation services

We understand that setting up a business in a foreign country is truly a hectic task and so, we look to assist our clients in taking accurate and optimal decisions. Whether the matter pertains to company formation, licensing, incorporation, visa, consultation or professional advice, we have always been the ones to step up.

KGRN's consultants are well informed and understands the nuances of regulations, the importance of deep industry knowledge and can give you the best solution for your new venture in UAE.

### **Our key service offerings include;**

- Mainland company formation
- Free Zone company formation
- Offshore company formation
- Assistance in Bank account opening

# Advisory ESR Consulting

## Economic Substance Regulations

The UAE introduced a Resolution on the Economic Substance (Cabinet of Ministers Resolution No.31 of 2019, the “Regulations”) on 30 April 2019. Guidance that provides further clarity on the application of the Regulations was issued on 11 September 2019. The Regulations require UAE onshore and free zone companies and other UAE business forms that carry out any of the “Relevant Activities” to maintain an adequate “economic substance” in the UAE relative to the activities they undertake.

As per the Economic Substance Regulation, all UAE onshore and free zone companies and other UAE business forms (referred to as “Licensees”) are required to notify to the Relevant Authorities as to whether they are conducting the relevant activity or not as per the regulation and required to file the necessary details as mentioned in the Notification form.

### **Our key service offerings include:**

- Impact Assessment on businesses
- Economic Substance Test
- Notification and filing with authorities
- On going ESR Compliance
- ESR Record maintenance

# Advisory ICV Consulting

## ( In Country Value Certification )

As a premier advisory ICV consulting firm specializing in the Unified ICV Certification Program, we offer comprehensive services tailored to optimize your company's In-Country Value Certification journey.

### Our key service offerings include:

#### 1. ICV Certification Assistance:

We provide expert guidance and support throughout the ICV certification process, ensuring compliance with program requirements and maximizing your ICV score.

#### 2. ICV Consultancy:

Our seasoned consultants offer strategic insights and recommendations to enhance your company's ICV performance, aligning with the program's objectives and industry best practices.

#### 3. ICV Improvement Plan:

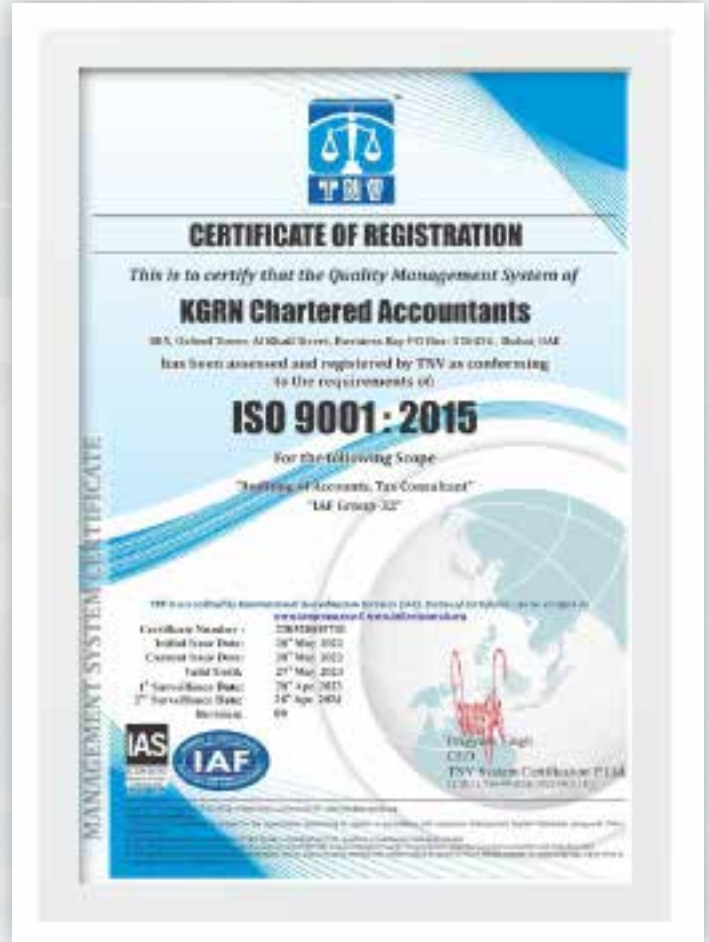
We develop customized ICV improvement plans tailored to your company's specific needs and goals, leveraging our expertise to identify areas for optimization and implementing actionable strategies for improvement.

#### 4. ICV Program Implementation:

Our team assists in the seamless integration of ICV practices into your company's operations, from policy development to stakeholder engagement, fostering a culture of sustainable contribution to the local economy.

Partnering with us means gaining a trusted ally dedicated to maximizing the value of your ICV certification, unlocking new opportunities for growth, and positioning your company as a leader in supporting the UAE's economic development initiatives.

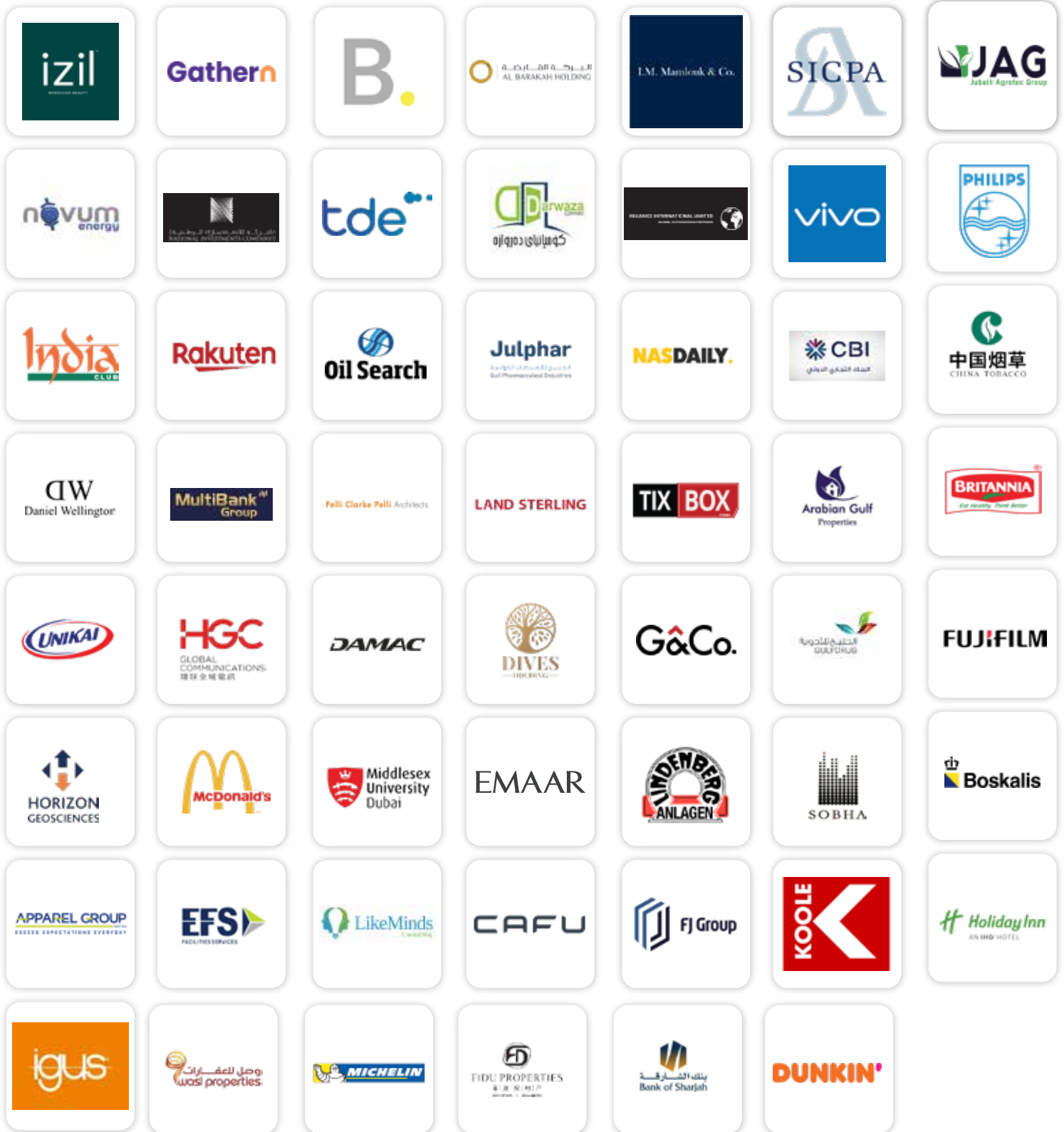
# We are ISO Certified



## Authorities & Banks Listed



# Trusted By



# We're Here

## Dubai

805, Oxford Towers,  
Business Bay, Dubai,  
U.A.E, P.O Box: 126436.

Telephone: +971 4 557 0204  
Mobile phone: +971 4 557 0204  
FAX: +971 4 557 0204  
E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## Sharjah

Phase 1, Hamriyah Free Zone,  
Sharjah, UAE,  
P.O Box:126258.

Telephone: +971 4 557 0204  
Mobile phone: +971 4 557 0204  
FAX: +971 4 557 0204  
E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## India

Office 1: 14/40, Sundar Nagar  
Second Avenue,  
1st Cross St, Ekkatuthangal,  
Chennai – 600032.

No. 509-E1, Red Rose Plaza,  
Diwan Bahadur Road,  
R.S. Puram,  
Coimbatore - 641002

E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## United Kingdom

85 Great Portland Street, 1st Floor,  
London, England W1W 7LT.

E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## Abu Dhabi

Office No: M 01, Building No: 1,  
AL NEHAYAN Camp,  
Abu Dhabi, UAE.

Telephone: +971 2 658 5149  
Mobile phone: +971 2 658 5149  
FAX: +971 2 658 5149  
E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

Desk D01, Floor- 15th, Al Sarab  
Tower, Abu Dhabi  
Global Market Square, Al  
Maryah Island, Abu Dhabi,  
United Arab Emirates.

E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## Ras Al Khaimah

501 RAK Tower, Al Nakheel,  
RAK.

Telephone: +971 4 557 0204  
Mobile phone: +971 4 557 0204  
FAX: +971 4 557 0204  
E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)

## Australia

73 Sarton Road, Clayton  
Vic 3168, Australia.

Telephone: +971 4 557 0204  
Mobile phone: +971 4 557 0204  
FAX: +971 4 557 0204  
E-mail: [support@kgrnaudit.com](mailto:support@kgrnaudit.com)



## CONTACT



[support@kgrnaudit.com](mailto:support@kgrnaudit.com)



+971 - 455 70204



805, Oxford Towers,  
Business Bay, Dubai, U.A.E,  
P.O Box; 126436.



Follow Us Now

